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## **Talent Management as a Strategic Priority for Company Y**

People management is a very significant facet for organizations to keep up with competition. At the sme level, talent management is not a smple human resource terminology that one comes across. The concept of talent management requires the human resource to hire, manage, develop, and retain a productive workforce. Indeed, companies that employ talent management stay competitive through systematic and consistent decisions about worker development. The study outlines the proposal's hypothesis or questions, literary analysis relevant to the topic, theoretical frameworks, and advantages and disadvantages of the applicable frameworks.

### **Research Question and Hypothesis**

A specific research question will guide the proposed study. Researchers need to focus on a specific topic, research methodologies, and data analysis to ensure the trustworthiness of their findings. So, selecting the right research question is essential for the proposed study to set boundaries and provides direction to the researcher (Saunders, 2012). Therefore, the specific research question that will assist in investigating the study states;

**RQ:** How can Company Y implement talent management to withstand competition?

Indeed, investing in talent management will surely put Company Y ahead of competitors. On the other hand, a gap exists within the organization's culture that curtail effective implementation of talanet management. In particular, Company Y wants to remain competitive through people management. So, the research question will assist in uncovering the strategies to conduct talent management for Company Y to develop suitable employees. Regardless, the researcher's perception about the study will become the basis for hypothesis.

H0 (Null hypothesis): Effective implementation of talanet management wil make Company Y competitive.

H1 (Alternative hypothesis): Company Y can remain competitive without talent management.

### **Research Objectives**

The following research objectives will guide the proposed study;

- Investigate how talent management enables companies to achieve better performance and competitive advantage.
- Examine Company Y's talent management strategies

## **Justification for the Research Project**

As a business consultant, helping Company Y achieve a competitive advantage is the ultimate goal. Identifying the specific strengths and opportunities will assist in suggesting the most effective strategies to achieve a competitive advantage. Company Y has a mission to become competitive through proper people management. So, I recognize human resource as the integral facet that will help Company Y achieve its set objectives. My position is to identify how the organization can implement talent management and the implications of the strategy on achieving a competitive edge.

In the contemporary business world, globalisation has led to challenges with developing employees' skills to reduce performance issues. Firms can have the best human resource managers but fail to attract and retain suitable employees to improve their competitive advantage. However, organizations currently consider the need for diversity and inclusion as effective strategy to attract individuals with different talents. Organisations need to attract and retain top performers within their industry, even in a rapidly changing work environment. For instance, technology is driving significant changes in the workplace, and many firms are no longer relying on permanent staff. According to Guthridge et al. (2008), most organisations in various industries are aware of the changes that come with technology, with most of them agreeing that successful firms will have to plan for even more rampant changes in the HR function.

Due to changes in technology and other facets that influence organizations' financial performance, many firms experience problems designing and implementing sustainable workforce plans. For instance, when the HR managers cannot predict which technology skills their companies require, they can also fail to recruit suitable individuals for a particular job description. As a result, the proposed research will be significant in understanding that Company Y can use talent management as a strategic priority in the face of numerous changes in the workplace. So, the researcher will examine the organizations' performance before and after implementing talent management as a priority to remain competitive.

## **Researcher Philosophy**

Different researchers have different expectations about the nature of the truth and knowledge. A personal

approach to research guides every researcher. Research philosophy allows researchers to generate knowledge when conducting a study (Kelly and Cordeiro, 2020). The philosophy guides a researcher on how data is collected, analysed, and used. So, researchers must be aware of the beliefs and assumptions relating to the topic under study. The researcher will utilise pragmatism to guide in developing relevant research philosophy. According to Creswell and Creswell (2016), pragmatism holds that there is no single learning method because there are multiple realities. In simple terms, there is no universal reality.

The researcher presents the philosophies through the hypothesis. Stating research hypothesis indicates the researcher's beliefs or opinions about the outcomes of the proposed study. With the null and alternative hypothesis, the researcher will justify the ultimate reality with facts grounded on data. As a result, the researcher plans to use different research methods to understand the issue under study from participants' experiences with the strategic plan. For instance, different people in an organisation, such as HR managers and subordinate employees, have different views on the talent management system. While one group may view talent management as well implemented, another might view it as needing more work (Kelly and Cordeiro, 2020). Therefore, having a guiding narrative will allow the researcher to collect specific data that will assist in evaluating the effectiveness implementing talent management.

### **Literature Review**

There is need for Company Y to implement strategic talent management to achieve a competitive advantage. Willcox (2016) defines strategic talent management as an integrated approach that ensures organizations have the right people to achieve its strategic goals. Moreover, talent management comprises the entire chain of human resources (HR) activities that deal with attracting, recruiting, developing, engaging, and retaining high-performing people from the talent pool (Guthridge et al., 2008). In particular, organizations synchronise talent with the overall business strategy to minimize grievances that result from poor people management. However, every organisation has its unique needs, and an effective talent management system enables it to achieve them (Fang et al., 2020). Therefore, a firm can have the best technology and replicate a rival's business model but still be unsuccessful if it cannot attract and retain the right people for the job.

Globalization exposes businesses to a constant changing work environment, which requires faster adaptability.

The market has become more flexible, and workers have more opportunities to move to areas where the best opportunities are offered (Guthridge et al., 2008). According to Anwar et al. (2014), the right kind of talent differentiates a company from its competitors. Firms that manage their workforce more efficiently have a higher probability of achieving set goals and objectives by reducing performance management costs (Aina and Atan, 2020). Organisations in the contemporary world need to assist employees in developing suitable skills to improve business performance and results. For an effective talent management strategy, HR managers at Company Y must identify the different ways to motivate, train, and retain productive workers.

There are various ways that an organisation can use talent management to achieve strategic aims and goals. According to Wilcox (2016), organisations should not invest in all people in similar ways. This author's study argues that investing in talent should be a focused investment in specific individuals who return the best performance for the organisation. The first method that firms can utilise is aligning people with roles. During hiring, HR managers should ensure that they recruit the right people for the current role (Bethke-Langenegger et al., 2011). To achieve a competitive advantage through talent management, firms have to hire employees who will grow with them despite their next step. Firms that utilise talent management save time and resources required to hire replacements. The talent pool could be people within the company or outside the company. In addition, training and development are strategically linked with strategic talent management.

### **Benefits of Effective Talent Management for Organisations**

For talent management to drive success for any firm, it has to be implemented effectively. According to Bethke-Langenegger et al. (2011), talent management has to support corporate and business strategy to be successful. Talent management has been associated with many benefits for employees, senior management, and HR managers. Most organisations view talent as an essential resource that allows sustainable competitive advantage and better performance for the firm and employees. However, Aina and Atani (2020) argue that only firms that manage their employees efficiently and effectively are able to attain their aims and objectives and better performance. The success of any firm significantly relies on hiring the right employees with the right skills in the correct department.

Strategic talent management positively correlates with workers' engagement, attraction, and retention levels.

Bethke-Langenegger et al.(2011) found that strategic talent management positively impacted employee engagement. Aina and Atan (2020) posit that a successful business strategy should have an appropriate methodology for improving its workers. These findings support Bethke-Langenegger et al. (2011), who found that firms with established talent management had better quality and skills from their employees. Every organisation should have a method of identifying potential employees, providing a competitive compensation plan, talent training and development, and measuring worker performance.

Effective talent management directly impacts organisational performance. Bethke-Langenegger et al. (2011) concludes that firms with effective talent management experience better financial performance than rivals within the same industry. Indeed, Anwar et al. (2014)'s findings that effective talent management has a significant role in improving organisational performance. In particular, organizations with proper talent management can achieve a competitive edge due to suitable employees. Suppose Company Y recruits a suitable workforce, it will experience higher customer satisfaction that increases financial flow and a competitive position. Therefore, recommending talent management for the organization will positively impact its performance in diverse magnitudes.

### **Significance of the Study**

There is much research on talent management and its importance to organisations. Many researchers agree that firms can use talent management to achieve set strategic goals (Aina and Atan, 2020; Bethke-Langenegger, Mahler, and Staffelbach, 2011; Wilcox, 2016). The existing literature on talent management provides insights on the positive rewards of effective talent management. Indeed, the global economics exposes organizations to uumerous changes, and it is the duty of the HR managers to develop adaptive employess to reduce performance issues. So, the proposed study will consider Company Y's organizational structure, goals, culture, and business environment to suggest the effective way to implement talent management. The literature informs Company Y about the need to adopt talent management as the research proposes the suitable ways to incorporate talent management in its strategic priorities to achieve competitive advantage.

### **Research Approach and Methodologies**

The proposed study seek to help Company Y implement talaent management to increase performance and

market capitalization. Research methodologies will assist in extracting data necessary to justify the existing hypothesis. These approaches utilise different sampling methods, data collection and analysis, and results presentation (Creswell and Creswell, 2016). For the proposed study, the researcher will employ two specific research methodologies; qualitative and quantitative designs.

### **Qualitative Research Methods**

The researcher will employ qualitative research design to collect theoretical data regarding the topic of interest. A qualitative study is highly descriptive and aims at exploring human experiences comprehensively (Creswell and Creswell, 2016). Indeed, implementing talent management will have diverse impacts on the employer and employees alike. For instance, Company Y has a diverse and inclusive workforce which exposes the strategic plan to different opinions. So, qualitative methods will collect data from the focus group to understand their opinions about talent management. The researcher will understand the attitudes and opinions of participants regarding the issue under study because the results provide in-depth information (Allwood, 2012; Hameed, 2020; Rahman, 2017). Qualitative methods allow the research to employ an insider's perspective because it is personal and highly subjective.

Researchers can collect qualitative data in several ways. The researcher wants to know how the HR manager and the employees feel about implementing talent management. So, the researcher will use open-ended questionnaires and structured interviews to gather information from the focus group (Rahman, 2017). In other words, the researcher will conduct a field study to build a relationship with the participants to generate in-depth information about the study topic. Knowing the suitable way to implement talent management requires acknowledging employees' existing perceptions about the strategic plan (Hameed, 2020). Moreover, the researcher will utilize phenomenology to report the study's findings. According to Rahman (2017), phenomenology will allow the researcher to report participants' experiences rather than their opinions. Regardless, using qualitative research design during data collection can subject the study to ethical concerns. Foremost, researchers develop a relationship with participants, and so they can influence what the participants report. Secondly, the study focuses on Company Y, exposing the study to sampling bias as the focus group may fail to demonstrate a true reflection of the entire population (Allwood, 2012). Finally, the participants can also

report false information to fit the researcher's context and needs. Regardless, qualitative research design will assist the researcher in acquiring extensive theoretical data about talent management within Company Y.

### **Quantitative Research Methods**

Implementing talent management will impact the cash flows for Company Y. Quantitative research methods denote a set of strategies, methods, and assumptions that use numeric patterns as a method of exploration (Creswell and Creswell, 2016). So, the researcher will also employ quantitative research design to investigate the implications of talent management on Company Y's accounting. In particular, quantitative design will focus on financial statements before and after implementing talent management. For instance, quantitative methods will assist in assessing how talent management can influence performance management costs within Company Y. As a result, the quantitative data will be collected through questionnaires and structured interviews with the HR managers and organization's accountants (Allwood, 2012). Moreover, the data will be coded through graphs and tables. The researcher will also employ statistical analysis to recognize the relationship between talent management and better performance.

Quantitative research methods will measure the impact of talent management on organisational performance. The researcher will benefit in various ways by utilizing quantitative research techniques during data collection. Foremost, data collected through quantitative methods are reliable and accurate (Allwood, 2012; Creswell and Creswell, 2016). Company Y upholds integrity and punishes foul actions by employees. So, the HR and accountants cannot falsify the data on how talent management impacts the cash flows. Moreover, quantitative design allows researchers to access data faster, analysis the data, and let the numbers speak for themselves. However, the limiting factor about quantitative research is that it does not explain why participants hold their views (Allwood, 2012; Hameed, 2020). In other words, it focuses on numbers rather than participants beliefs and opinions. Further, the researcher cannot follow up on answers given compared to qualitative research methods. Rahman (2017) further notes that quantitative research does not explain social phenomena, which may make it difficult to understand the environment and attitudes of individuals towards certain concepts.

### **Research**

The research focuses on how Company Y can implement talent management as a strategic plan to outdo



competitors. Indeed, organizations rely on business consultants to recognize and address issues that curtail excellent performance. In particular, the researcher uses quantitative and qualitative research designs to recognize suitable ways to integrate talent management within Company Y. The section focuses on the methods utilized during data collection and analysis, sampling techniques, and ethical considerations. Further, the section identifies the trustworthiness of the research so that any organization can feel confidence while implementing talent management.

### **Importance of Qualitative and Quantitative Data**

Quantitative design assist the researcher in retrieving numerical data about the issue under study. According to Creswell and Creswell (2016), legitimate quantitative data is reliable. The researcher needs to know if implementing talent management will positively impact Company Y's financial position and market capitalization. So, quantitative design collects numerical data relating to books of accounts before and after implementing talent management within Company Y. In particular, the researcher engages the organization's HR manager and accountants to retrieve the numerical value of talent management, especially on the financial statements. As a business consultant, helping Company Y address performance issues is a necessity to achieve a competitive edge. Indeed, quantitative methods assist in recognizing the connection between talent management and performance costs. However, quantitative data has its weaknesses. Research findings cannot be based on participants' views but focuses on statistical results (Gray, 2009). Therefore, quantitative research design assist the researcher to determine the specific balance sheet costs affected when Company Y implements talent management.

Using qualitative research design availed of several benefits to the researcher. Foremost, qualitative data provides theoretical information about implementing talent management in Company Y. The research seeks to help HR manager at Company Y to implement talent management effectively. So, gathering opinions about talent management is essential to identify suitable ways to implement the strategy. Qualitative research design helps to understand participants' beliefs, perceptions, and feedback about talent management as a strategic plan. In addition, integrating qualitative research is valuable to understand how incorporating talent management in Company Y can affect its skilled-personel to gain a competitive advantage. Regardless,

quantitative and qualitative research designs suits the study as the researcher can extract in-depth information from the focus group to justify the hypothesis.

### **Sample Type and Size**

The research investigates ways to implement talent management within Company Y and effects of implementing it as a strategic plan for a competitive edge. So, the sample population will be members within Company Y's business structure. In particular, the researcher focuses on the HR department, accounting department, and the general workforce. Company Y does not recruit employees below eighteen years of age, and so the sample population will have an age bracket between 18 to 60, male and female. Besides, the sample size includes at least 30 participants, which is half the entire population at Company Y. Ethics considerations are taken into place while deciding on the sample type and size for the research.

### **Sampling Techniques**

Sampling refers to the procedure that a researcher adopts in selecting participants for the research. According to Flick (2011), inappropriate sampling results in a biased representation of the target population. According to Creswell and Creswell (2016), a large sample size for a qualitative study is complex requires more time and multi-layered analysis. However, the sample selected must be large enough to ensure the inclusion of most perceptions. On the other hand, large sample sizes for quantitative data are preferred because they can be generalised. Creswell and Creswell (2016) reported that a good sample must represent the sample and must be affordable. The research utilizes non-probability and probability sampling methods. According to their study, probability sampling allows for a random selection of participants. The aspects of random selection is realized when choosing participants among the subordinates. Employee at Company Y have the opportunity to participate in the research at their free will. Therefore, it allows the target population to have an equal opportunity of inclusion in the study.

The researcher also used non-probability method of sampling. Non-probability sampling allows the researcher to select respondents according to their own judgement (Flick, 2011; Gray, 2009). The researcher employs the method during the selection of participants at the top-management of the organization. Besides, it provides the privilege of purposive sampling where the researcher can make generalized decisions during sampling.

Indeed, the researcher picked the top-level HR manager and accountant within Company Y to accomplish the study. Undoubtedly, the researcher believes that top-rank HR managers and accountants have access to Company Y's financial accounts and other integral information about the company. So, the researcher selects high performing employees from Company Y who have at least five years of experience in the HR and accounting positions.

### **Costs and Access to Data**

Researching about a topic of interest requires gathering extensive data that can be time-consuming and demanding. Besides, researchers must incur specific costs during study to accomplish the ultimate goal. So, first cost incurred to access data either through qualitative or quantitative designs relates to costs were incurred in printing questions for the interviews and questionnaires. The researcher has to print enough pages for participants to fill throughout the course of the research. Participants will report their experiences with talent management overtime and not on a one-time basis, and thus, increases the costs of printouts. Another cost that will the researcher will incur within the scope of the study regards time factor costs. Indeed, the participants are working employees within Company Y. In particular, participants will not omit some working hours to attend interviews with the researcher. Such distractions from work can incur great costs to Company Y due to lost productive hours.

### **Ethical Considerations**

Ethics guide the morals and trustworthiness of a research. Ethical considerations are significant especially where the researcher needs to understand behaviors of human participants (Fleming and Zegwaard, 2018). The first ethical consideration utilized by the researcher relates to informed consent. Indeed, before starting the study, the researcher provides relevant information to help participants make informed decisions to participate in the study. All respondents were required to voluntarily and formally consent to partake in the research process.. The researcher provides detailed information about the risks and benefits of participating in the study. As a result, it created a bond of trust between the researcher and participants.

The researcher also considers confidentiality of participants' credentials during the research and while reporting the results. Confidentiality requires researchers to handle participants' information in a confidential manner

(Fleming and Zegwaard, 2018). The researchers ensures that participants' personally identifiable data such as name or ID numbers are anonymous to prevent data breach. Moreover, the researcher assigned code names to the participants to ensure discrecy of participants identify during phenomenological reporting. Therefore, ethical considerations also promotes research trustworthiness as the researcher will have integrity while collecting and reporting data.

### **Reliability and Validity of Research Data**

Given that the study entailed both qualitative and quantitative research data, the concepts for validity and reliability are broader. Flick (2011) defines validity as to how the interpretations and concepts have similar meanings between the researchers and participants. On the other hand, reliability refers to the degree to which research results are consistent over time and are a precise representation of the entire population under study (Creswell and Creswell, 2016). A study is considered reliable if the findings can be replicated under a similar methodology (Creswell and Creswell, 2011; Flick, 2011; Gray, 2009). To ensure validity and reliability of the content of the questionnaire and interview questions, the two instruments were reviewed by official statisticians. In addition, the researcher conducted a pilot study involving 30 participants to test their reliability and validity.

Triangulation refers to using two or more data collection methods to study a specific phenomenon. Combining different methods allows the researcher to overcome weaknesses and biases that arise from using one approach. The researcher used triangulation of data to attain confirmation of results through a convergence of various perspectives of the participants (Creswell and Creswell, 2016). Data from primary sources were triangulated with data from secondary sources to find common themes. The literature review was used as a secondary data source, which helped the researcher formulate questions for the questionnaires and interviews.

### **Data Collection**

The current research utilised primary and secondary data. Primary data denotes information collected from the source and has not been analysed. Primary data was collected directly from the population under study through interviews and questionnaires with selected participants from Company Y. Secondary data, on the other hand, is information that has already been collected and assessed. Secondary data can be derived from published

research, internet material, and media reports. Primary and secondary data can be qualitative or quantitative. The difference lies in the type of information collected and the methods used to analyse it. Quantitative and qualitative data are practical but provide different information through different methods. The current research utilised qualitative and quantitative data. Quantitative data was collected through questionnaires.

The use of questionnaires to collect data is fast and requires fewer resources. In addition, questionnaires make it easy for a researcher to collect data from a large audience quickly. Additionally, some participants may fail to answer all the questions, which might affect the data analysis process. Finally, there may be a difference in understanding and interpretation of the questions. Participants may require the researcher to be available to answer any question regarding the questionnaires. Poor understanding may result in skewed results. Conclusions from quantitative data will indicate how talent management can improve cash flows when included as a firm's strategic priority.

Qualitative data was collected using semi-structured interviews, while quantitative data was collected through questionnaires. Semi-structured interviews produce crucial information on personal perspectives and experiences through discussion. The interviews required participants' attitudes towards talent management as a strategic priority within the firm. Semi-structured interviews are a primary data source that provides first-hand information that could not have been achieved through other methods such as questionnaires. In addition, the use of semi-structured interviews provided the researcher with an understanding of how employees from different departments viewed talent management. While semi-structured interviews are vital in collecting in-depth data, it is time-consuming. The researcher spent more time during interviews than anticipated because participants had deeper explanations for their opinions. In addition, conducting the interviews required more resources than anticipated. Qualitative data was also collected from secondary sources from existing literature. There has been much research that has been conducted on the importance of talent management to an organisation.

### **Data Analysis**

There are different methods to analyse quantitative and qualitative data. Qualitative data were analysed using thematic analysis. The thematic analysis focuses on exploring themes and patterns within collected data. Data

collected from interviews was organised transcribed. The researcher then generated codes and themes (Maguire and Delahunt, 2017). Coding is the process of developing themes by classifying objects of interest in the data and putting a label on them (Costley et al. 2010). The author further reviewed themes against coded data to ensure that they matched. The themes were further compared to the collected data to determine a pattern. The researcher used the various themes to interpret the collected data and write a report. The researcher decided to use thematic analysis to emphasise the organisation and description of collected data. According to Flick (2011), the thematic analysis goes beyond counting words and phrases in a text and examines meaning within data. In addition, thematic analysis is flexible and works with different research questions and designs. Thematic analysis is essential in examining participants' experiences, perspectives, and behaviour (Maguire and Delahunt, 2017). Thematic analysis was chosen for the current research because it aided the researcher in understanding the participants' perspectives of enjoining talent management in their organisation's strategic priorities.

The researcher also used cross-tabulation to analyse quantitative data. Cross-tabulation is essential in examining the relationship within data that may be apparent. The method of data analysis is essential in analysing data collected from questionnaires, which makes it the most appropriate for the current research (Maguire and Delahunt, 2017). Cross-tabulations denotes data tables that present results from participants and enables the researcher to examine the relationship between data. The researcher utilised a pivotal table report to analyse data collected from quantitative research.

## **Results**

### **Introduction**

Communicating the results of research to stakeholders is crucial area for this scenario. Effective communication must consider various elements such as the researcher's and audience's level of understanding, interest, and cultural background. Before presenting research findings, it is essential to reflect on the effectiveness and reliability of data collection and analysis. Besides, stakeholders have different conceptualization, and it is essential to communicate the right message to the right group (Ulrich, 2021). The following sections highlight the outcomes of the research as presented to the stakeholders.

## **Target Audience for the Research Outcomes**

Stakeholders at Company Y requires a strategic plan to achieve a competitive value. The research identifies talent management as best fit for improving its performances. As a result, the outcomes of the study are directly communicated to the shareholders to specify areas that need sufficient investments. The researcher acknowledges that talent management will prevent talent limitation in specific areas within Company Y (Ulrich, 2021). Indeed, the results of the research should represent stakeholder interests which include retaining a talented workforce to minimize costs due to performance issues. In addition, the board of management is interested in succession planning in ensuring that always have a talent pool to avoid lags when executing corporate and business strategy.

Company Y's HR manager is also a significant audience for the study's outcomes. The organization depends on the HR professionals to recruit suitable employees for a productive future (Ulrich, 2021). In addition, they ensure that the organisation has a diverse and robust talent pipeline that will help achieve strategic goals. The HR department ensures a strong talent pipeline, diversity and inclusion, and a reputation to enable the firm to attract the best talent within the industry. In particular, the outcomes will be suitable for the HR manager to understand the most effective ways to develop employees' skills. For instance, the strategies can be through education, motivation, bonuses, and promotions. Therefore, the outcomes will recommend the appropriate implementation strategy for talent management within Company Y.

## **Method of Communication**

The researcher will use phenomenological reporting to communicate the results from qualitative research design to the target audience. Phenomenological assist in reporting findings based on participants opinions rather than researcher's narrative. For instance, including participants' responses as direct quotes will accurately communicate the results to the target audience. The stakeholders will acknowledge that they should invest in people management if they see the impacts on the balance sheets. Besides, the researcher will use codes to communicate specific people management themes that can assist the HR managers in providing sufficient resources to improve the workforce.

The researcher will also use a presentation to communicate the results to the stakeholders. Communicating the

results using a report may pose some challenges because stakeholders may not have the time to complete the entire report. So, the researcher will set time to present the findings to the target audience to clarify on areas that need special attentions. Nonetheless, presentations provide the researcher with the privilege of flexibility as it is done at the researcher's and audience's convenience. Regardless, different reports will be prepared for the different stakeholders according to their interests for the current reporting standards. Using a presentation allows the researcher to meet stakeholders face and face and engage in a conversation about the findings. In addition, a presentation allows the researcher to use visual aids that captures and maintains an audience's attention. Visual aids make the presentation enjoyable through media that improves the audience's focus.

**Results and Findings**

The researcher finds that Company Y can implement talent management, and it brings diverse advantages to the organization. So, the researcher suggest talent management as effective strategic priority for Company Y to achieve a competitive advantage. The research collected data from 30 participants working within Company Y for the past five years and counting. The table below represents information derived from semi-structured interviews at Company Y. Most employees provide their perceptions on ways to implement talent management based on organization's attraction, people management, remunerations, and succession planning. Indeed, the participants suggest that mentorships, performance appraisals, internal promotions, and salary satisfaction are some of the ways to sustain a talented workforce.

Themes from Semi-structured Interviews

| Themes | Talent Acquisition and attraction  | Talent development   | Remuneration and salaries   | Succession Planning  |
|--------|--|--|---|--|
|        | <ul style="list-style-type: none"> <li>• Performance appraisal system</li> <li>• Skill-based recruitment.</li> </ul> | <ul style="list-style-type: none"> <li>• Internal mentors</li> <li>• Focused training and development</li> </ul> | <ul style="list-style-type: none"> <li>• Salary satisfaction</li> <li>• Equitable salaries and opportunities</li> </ul> | <ul style="list-style-type: none"> <li>• No knowledge of succession planning</li> <li>• Internal promotions</li> </ul> |



|  |  |  |  |  |
|--|--|--|--|--|
|  |  |  |  | <ul style="list-style-type: none"> <li>• No outside talent pool</li> </ul> |
|--|--|--|--|--|

Table 1: Themes from semi-structured interviews

The researcher finds that employees at Company Y value remuneration policies that are fair to develop their skills. In particular, the workforce requires a reasonable and equitable salary without prejudice on age, race, gender, or a protected class. While some of the employees say that salary and remuneration at the Company Y are fair, a significant number differed while others were not sure. During the interview, some employees further noted that some of their colleagues were paid more to complete the same tasks. Regardless, the focus group suggests that bonuses for good work done will complement remunerations during people management. The pie chart below illustrates how participants reacted to remunerations and salaries as a talent management strategy.

### Respondents' Attitudes Towards Salary and Remuneration

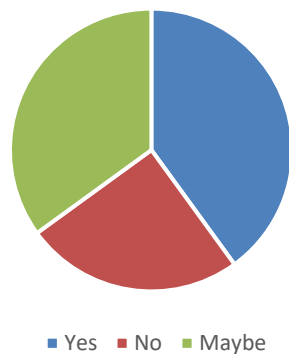


Figure 1: Respondents' attitudes towards salary and remuneration

Company Y benefits from talent management on a grander scale, considering the outcomes of the study. The results show that Company Y should utilize skill-based recruiting process to ensure that they attract the best talent in the market. Indeed, sometimes it can challenge the HR managers to find the right pool of talent for a give task. Skill-based recruitment emphasises on workers prior experiences and skills relating to the job description. While this might lead to better firm performance, these are not necessary to achieve a competitive advantage for the firm. Fang et al. (2020) argue that driving passion in workers improves their performances

within the workplace. So, Company Y should integrate performance appraisal to acknowledge employees who remain productive in the long-run. Indeed, appraising employees sparks passion within them that foster sufficient engagement with organizational activities. The results indicate that at least 60% of the participants felt motivated to stay productive when their efforts are recognized and rewarded.

Another outcome of the study indicates that the HR manager at Company Y, can use internal mentors to develop employees' skills and competencies. Indeed, it increases the percentage of workers willing to do their best to remain productive within the organization. Most participants acknowledge that finding someone to mentor on job description creates specialization that increases productivity. The researcher finds that the HR manager at Company Y should interact with employees to identify specific areas to adjust through mentorships. Fang et al. (2020) explain that HR managers can also employ worker education as a way to mentor workers within Company Y. As a result, Company Y will achieve high retention rates as workers are likely to remain where their skills are valued and rewarded. Moreover, retaining a productive and empowered workforce positively correlates with achieving a competitive advantage for the company. Therefore, the pie chart below represents how respondents feel about their future at Company Y considering the concept of people management through mentorship programs.

Respondents' Future with Company Y

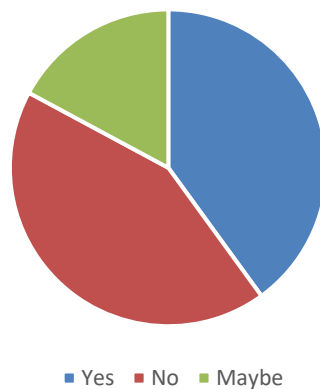


Figure 2: Respondent's on their future at Company Y.

## Recommendations

Talent management assist organizations in achieving several benefits relating to performance and market

capitalization. However, very few companies identify the most effective ways to incorporate talent management into their business strategy without facing significant challenges. As a result, a study is initiated to help Company Y implement talent management effectively and outline its benefits to the organization experience. The suggestions' audiences will be the firm's stakeholders and the HR management to implement people management sufficiently. The following section recognizes the specific recommendations by the researcher considering the study's findings;

- Company Y should employ skill-based recruitment strategy to attract more diverse talents. Indeed, the current competition in the labour market requires that an organisation attracts and retains the best talent in the market. Company Y will only retain skilled and experienced employees if its recruits different talents. Moreover, hiring qualified and suitable employees with previous experiences will make it easier to mentor them, spark a significant level of passion among them. Skilled-based recruitment that considers inclusion and openness will promote sufficient collaboration within the organization. Employees with professional experience tend to work with colleagues hand-in-hand to improve their productivity and job profile. Regardless, Company Y must also provide better compensation plans. By doing so, the firm will experience higher retention rates, which translates to a better competitive advantage against rivals.
- Company Y can implement talent management through by mentoring its workforce to increase their skills. In particular, the organization should mentor employees through education programs regarding different job particulars. For instance, the HR manager should maintain open communication with employees to identify their needs and suggest the most suitable educational program. Indeed, education will mentor the workforce as employees will feel valued, engaged, and cared for by the organization. The findings specify that a significant number of participants feel productive and less likely to quit working when organizations add value to their skills through education and mentorship.
- Finally, Company Y can employ transformational leadership to assist in implementing effective talent management. Transformational leaders can empower employees who do not feel the organization's

impacts on their skills. Such implementations allow Company Y to build a closer relationship with its workforce, resulting into effective communication of issues within the workforce. The use of better communication channels such as emails and memos will ensure that all employees are given the chance to participate in organizational decisions regarding performance. Therefore, Company Y will improve customer satisfaction and engagement to achieve a competitive edge if it considers the above recommendations.

### **Reflection**

The researcher conducted a study on how Company Y can adopt talent management as a strategic priority to improve competitive advantage and organisational performance. As a result, the researcher utilizes more than one research design to collect data for grounding facts. The costs of using more than one research method were weighed against developing better research skills and providing more robust results from the study. In particular, the researcher used different research designs because the qualitative and quantitative designs collect theoretical and numerical data. Prior to commencing the study, the researcher developed the skills necessary to conduct studies using the two approaches; quantitative and qualitative research methods.

### **Merits, Limitations, and Pitfalls of using Qualitative and Quantitative Methods**

The use of more than one research method for the study provides the researcher with more data that improve the reliability and validity of the study. Qualitative and quantitative data were used complementarily. The study benefited from the data content that reinforced and shaped each other to provide more substantial results. The study's findings provided a fuller and richer picture of talent management within the organisation. The researcher understood the frequency of companies that incorporated talent management into their strategy in different companies. The participants were from different departments, making it easier to retrieve their incorporation of talent management into their business strategy. Such information could not have been derived from using single-method research.

Using qualitative and quantitative research methods require more efforts to complete. For instance, the researcher needs to sample the focus group, conduct data collection and analysis, and write reports about the study's findings. Undoubtedly, qualitative research methods provides the researcher with extensive data that

can be time-consuming to analyze and interpret. Even though qualitative data analysis takes time to process, the process gathers theoretical information that could not be retrieved numerically. The decision to use more than one research method was just one of the steps in the research process. The researcher had to decide the best data analysis techniques to meet the study's objectives.

Another limitation for using different research designs is the high probability of underdevelopment of either qualitative or quantitative research method. Prior to beginning the study, the researcher recognizes the possibility of using qualitative and quantitative research designs during data collection. However, such considerations may undermine the study results because the researcher may focus on one method than the other. As a result, it can create inconsistencies in the research findings as the researcher can report results from one design than the other.

### **Effectiveness of Applicable Research Methods for the Current Research**

Despite the limitations, the use of qualitative and quantitative research methods was best fit for the study. The researcher had access to information that broadened the knowledge on talent management in the selected organisation using semi-structured interviews and questionnaires. Additionally, the researcher developed an understanding on how HR managers should view and implement effective talent management. While this information could have been derived from qualitative data, it was essential to the researcher to have these questions answered straightforwardly without any possibility of doubt. In addition, the researcher was able to access in-depth insider information about the attitudes of HR managers on talent management as a strategic priority. Further, quantitative research methods provided information about talent management's impacts on Company Y's financial flows. Such numerical data allow the researcher to recognize the impacts of implanting talent management on the Company's operations. Therefore, the researcher used more than one research method to produce valid and reliable results applicable in different contexts.

### **Future Considerations**

Given that the study's objective was to investigate the incorporation of talent management as a strategic priority for Company Y, a suitable consideration will be converting qualitative data into quantitative. Qualitative methods are used when one wants to understand the concepts, opinions, and experiences of a specific group of

people experiencing a specific phenomenon. The research method allows the researcher to collect in-depth insight, especially people behavior, regarding the study topic. A qualitative study is still appropriate for the current research because of the main objective of the research. The qualitative study helps to understand participants' attitudes towards talent management as a strategic priority.

While undertaking the research, the author learned that converting qualitative data into quantitative data is possible. By doing so, a researcher does not have to collect quantitative data because qualitative data will be sufficient. Quantitative analysis of qualitative data is turning data from words into statistics. The process allows the calculation of simple frequencies and relationships between variables, which can be done manually or using the software. Conducting research in the future will not require the author to collect different forms of data if mixed methods research is selected. This decision will save the researcher time and resources required to complete mixed-method research. However, the researcher believes that single-method research would still meet the needs of a study depending on the study's objective. For a researcher to save time and money, it is necessary to select the correct methodology that meets the needs of the phenomena under study.

## **Conclusion**

The report highlights the importance of using appropriate research methods in research. The above research utilised qualitative and quantitative methods to investigate how Company Y can implement and benefit from talent management as a strategic priority to achieve competitive advantage and improve its performance. The competitive nature of the labour market requires that companies attract and retain the best people from the talent pool. There are numerous ways organisations can retain their talent, including training and developing, offering competitive pay, and offering flexible working plans. In addition, there are numerous benefits when firms decide to use talent management as a strategic priority, such as better employee engagement and satisfaction, improved organisational performance, and competitive advantage against rivals. The results found that while Company Y can implement a talent management strategy, and receive its rewards. A majority of the participants in the research felt that the organisation can implement talent management through mentorship programs, skilled-based recruitment, or by sufficient compensation of the workforce. Qualitative and quantitative data give insights into the attitudes of employees at Company Y regarding talent management and

different strategies that the company can adopt to improve it. Therefore, the researcher provides specific recommendations that will assist Company Y in achieving a talent management as a strategic priority.

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